

**EAS Batteries GmbH** is a manufacturer of large format cylindrical lithium-ion cells and battery systems, which are used in industrial, aviation, marine and automotive sectors. Thanks to the flexibility of the production line, EAS can adapt its products to special customer requirements and is the ideal partner for customized cells and battery systems for demanding requirements as well as for cell and battery development projects.

**To strengthen our team we are looking as of now for a**  
**Senior Sales / Business Development Manager\***

**Work location: Sales Office Hamburg / Home Office, alternatively Production location in Nordhausen**

**Your tasks and responsibilities**

- Acquire new customers and projects, with a focus on battery development services, battery systems for, among others, stationary and maritime applications
- Develop and manage strategic customers and Sales partners in identified key markets
- Support the further development of price and marketing models as well as the solution and product portfolio
- Assess inquiries and prepare offers
- Increase customer loyalty and intensify relationship to Sales partners
- Represent EAS at national and international events

**Your qualifications**

- Several years of experiences in Sales for complex B2B products and solutions, preferably in the field of battery technology
- Excellent verbal and written command of the German and English language
- Self-assured and friendly manner as well as a successful sales track record in a B2B environment
- Preferably knowledge of Li ion battery technologies as well as basic electrotechnical knowledge
- Experiences in working with CRM systems (e.g. Salesforce) and MS Office
- Pronounced willingness to travel

**Our offer**

- Attractive working environment with good development opportunities in the future market of battery technology
- Pleasant working atmosphere in a fast-growing business
- Short decision-making paths
- Permanent contract with capital forming benefits
- 30 days of vacation per year
- Home office option as well as attractive location in Hamburg, or alternatively the production location in Nordhausen

We offer you a permanent full-time position, an attractive working environment, exciting development opportunities and a very good working atmosphere.

Would you like to join us in driving forward the development of innovative energy storage systems? Then we look forward to receiving your application documents by mail or e-mail (please send all documents together as one PDF file in the attachment) to:

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99734 Nordhausen/Germany [anke.schmidt@eas-batteries.com](mailto:anke.schmidt@eas-batteries.com) | [www.eas-batteries.com](http://www.eas-batteries.com)

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